

Gray Hair Management - Landings -for- 2011

<u>Week</u> <u>Number</u>	<u>Weekly Numbers</u>			<u>Week</u> <u>Quantity</u>	2011 <u>Cumulative</u>	2010 <u>Cumulative</u>	2011 <u>Annualized</u> <u>Rate</u>	Average <u>Weekly</u> <u>Rate</u>
	<u>Ending</u>	<u>From</u>	<u>To</u>					
1	1/7/2011	1	4	4	4	5	208	4.00
2	1/14/2011	5	10	6	10	13	260	5.00
3	1/21/2011	11	18	8	18	16	312	6.00
4	1/28/2011	19	21	3	21	22	273	5.25
5	2/4/2011	22	29	8	29	28	302	5.80
6	2/11/2011	30	34	5	34	34	295	5.67
7	2/18/2011	35	39	5	39	41	290	5.57
8	2/25/2011	40	47	8	47	49	306	5.88
9	3/4/2011	48	50	3	50	56	289	5.56
10	3/11/2011	51	55	5	55	62	286	5.50
11	3/18/2011	56	58	3	58	74	274	5.27
12	3/25/2011	59	60	2	60	81	260	5.00
13	4/1/2011	61	65	5	65	86	260	5.00
14	4/8/2011	66	69	4	69	93	256	4.93
15	4/15/2011	70	72	3	72	101	250	4.80
16	4/22/2011	73	75	3	75	108	244	4.69
17	4/29/2011	76	79	4	79	119	242	4.65
18	5/6/2011	80	82	3	82	125	237	4.56
19	5/13/2011	83	88	6	88	130	241	4.63
20	5/20/2011	89	92	4	92	137	239	4.60
21	5/27/2011	93	99	7	99	142	245	4.71
22	6/3/2011	100	105	6	105	143	248	4.77
23	6/10/2011	106	111	6	111	152	251	4.83
24	6/17/2011	112	114	3	114	161	247	4.75
25	6/24/2011	115	118	4	118	167	245	4.72
26	7/1/2011	118	118	0	118	170	236	0.00
27	7/8/2011	119	128	10	128	180	247	4.74
28	7/15/2011	129	132	4	132	184	245	4.71
29	7/22/2011	133	136	4	136	186	244	4.69
30	7/29/2011	137	139	3	139	196	241	4.63
31	8/5/2011	140	146	7	146	203	245	4.71
32	8/12/2011	147	155	9	155	209	252	4.84
33	8/19/2011	156	161	6	161	213	254	4.88
34	8/26/2011	162	168	7	168	216	257	4.94
35	9/2/2011	169	172	4	172	223	256	4.91
36	9/9/2011	173	176	4	176	229	254	4.89
37	9/16/2011	177	183	7	183	235	257	4.95
38	9/23/2011	184	187	4	187	239	256	4.92
39	9/30/2011	188	191	4	191	247	255	4.90
40	10/7/2011	192	194	3	194	254	252	4.85
41	10/14/2011	195	201	7	201	260	255	4.90

42	10/21/2011	202	207	6	207	265	256	4.93
43	10/28/2011	208	211	4	211	269	255	4.91
44	11/4/2011	212	216	5	216	274	255	4.91
45	11/11/2011	217	219	3	219	281	253	4.87
46	11/18/2011	220	223	4	223	286	252	4.85
47	11/25/2011	224	228	5	228	288	252	4.85
48	12/2/2011	229	234	6	234	295	254	4.88
49	12/9/2011	235	237	3	237	299	252	4.84
50	12/16/2011	238	241	4	241	307	251	4.82
51	12/23/2011	242	245	4	245	314	250	4.80
52	12/30/2011	246	248	3	248	320	248	4.77

Notes:

2010 Total = 320
2009 Total = 312
2008 Total = 375
2007 Total = 427
2006 Total = 483
2005 Total = 569
2004 Total = 572
2003 Total = 483