

Gray Hair Management - Landings -for- 2018

<u>Week Number</u>	<u>Weekly Numbers</u>			<u>Week Quantity</u>	<u>2018 Cumulative</u>	<u>217 Cumulative</u>	<u>Annualized Rate</u>	<u>Weekly Rate</u>
	<u>Ending</u>	<u>From</u>	<u>To</u>					
1	1/5/2018	1	4	4	4	6	208	4.00
2	1/12/2018	5	7	3	7	10	182	3.50
3	1/19/2018	8	9	2	9	15	156	3.00
4	1/26/2018	10	13	4	13	21	169	3.25
5	2/2/2018	14	16	3	16	25	166	3.20
6	2/9/2018	17	20	4	20	33	173	3.33
7	2/16/2018	21	23	3	23	36	171	3.29
8	2/23/2018	24	26	3	26	41	169	3.25
9	3/2/2018	27	30	4	30	44	173	3.33
10	3/9/2018	31	35	5	35	46	182	3.50
11	3/16/2018	36	38	3	38	50	180	3.45
12	3/23/2018	39	42	4	42	52	182	3.50
13	3/30/2018	43	46	4	46	57	184	3.54
14	4/6/2018	47	48	2	48	61	178	3.43
15	4/13/2018	49	51	3	51	66	177	3.40
16	4/20/2018	52	55	4	55	68	179	3.44
17	4/27/2018	56	57	2	57	72	174	3.35
18	5/4/2018	58	62	5	62	76	179	3.44
19	5/11/2018	63	64	2	64	80	175	3.37
20	5/18/2018	65	65	1	65	85	169	3.25
21	5/25/2018	66	68	3	68	91	168	3.24
22	6/1/2018	69	70	2	70	94	165	3.18
23	6/8/2018	71	73	3	73	97	165	3.17
24	6/15/2018	74	76	3	76	101	165	3.17
25	6/22/2018	77	79	3	79	107	164	3.16
26	6/29/2018	80	82	3	82	111	164	3.15
27	7/6/2018	83	85	3	85	117	164	3.15
28	7/13/2018	86	87	2	87	121	162	3.11
29	7/20/2018	88	88	1	88	124	158	3.03
30	7/27/2018	89	92	4	92	130	159	3.07
31	8/3/2018	93	94	2	94	135	158	3.03
32	8/10/2018	5	96	2	96	137	156	3.00
33	8/17/2018	97	99	3	99	141	156	3.00
34	8/24/2018	100	103	4	103	144	158	3.03
35	8/31/2018	104	106	3	106	147	157	3.03
36	9/7/2018	107	110	4	110	149	159	3.06
37	9/14/2018	111	115	5	115	150	162	3.11
38	9/21/2018	116	117	2	117	153	160	3.08
39	9/28/2018	118	121	4	121	157	161	3.10
40	10/5/2018	122	124	3	124	161	161	3.10
41	10/12/2018	125	126	2	126	165	160	3.07
42	10/19/2018	127	130	4	130	167	161	3.10
43	10/26/2018	131	134	4	134	170	162	3.12
44	11/2/2018	135	137	3	137	173	162	3.11
45	11/9/2018	138	140	3	140	174	162	3.11
46	11/16/2018	141	144	4	144	180	163	3.13
47	11/23/2018	144	145	1	145	184	160	3.09
48	11/30/2018	146	149	4	149	188	161	3.10
49	12/7/2018	150	152	3	152	192	161	3.10
50	12/14/2018	153	155	3	155	194	161	3.10
51	12/21/2018	156	156	1	156	197	159	3.06
52	12/28/2018	157	160	4	160	200	160	3.08

Notes:

2017 Total = 200
 2016 Total = 216
 2015 Total = 212

2014 Total = 220
2013 Total = 223
2012 Total = 262
2011 Total = 248
2010 Total = 320
2009 Total = 312
2008 Total = 375
2007 Total = 427
2006 Total = 483
2005 Total = 569
2004 Total = 572
2003 Total = 483